



KARL N. HESSE

PARTNER

WICHITA OFFICE

1551 N. Waterfront Parkway, Suite 100
Wichita, KS 67206-4466

T: 316.291.9554

F: 866.450.2988

khesse@foulston.com

PROFILE

For over 25 years, clients have trusted and relied on Karl Hesse for their oil and gas, real estate, and nonprofit/tax exempt legal needs. Clients benefit from Karl's depth and diversity of experience and broad skill set in complementary areas of the law, attributes that are increasingly rare in lawyers.

His experience in the energy industry began at Koch Industries, where he ultimately became General Counsel for Koch Oil Company and Koch Refining Company after developing skills in both the trial and business legal departments. He assists landowners and mineral owners with negotiating oil and gas leases; oil and gas producers with title examination; and represents midstream clients in the transportation and exchange of oil and gas.

Karl has a broad real estate practice, from the straightforward property transfer, lease or transaction involving real estate, to complex commercial development and wind energy projects. His real estate practice encompasses many of his other legal practice areas. Additionally, he has represented clients in exemption and valuation tax appeals before the Kansas Court of Tax Appeals. Licensed in both Kansas and Colorado, Karl has earned Martindale-Hubbell Law Directory's highest "AV" rating for lawyers and is listed in *Chambers USA* as a leading real estate attorney in the United States.

Education

- Washburn University (J.D., 1992)
cum laude; Comments Editor - *Washburn Law Journal*; Phi Delta Phi International Law Graduate of the Year
- Wichita State University (B.A., 1988)
magna cum laude

Admissions

- U.S. District Court for the District of Kansas (1992)
- Kansas (1992)
- Colorado (2019)

FOULSTON

ATTORNEYS AT LAW

PRACTICE AREAS

- Oil, Gas & Minerals
- Energy
- Wind & Solar Energy
- Real Estate
- Business & Corporate Law
- Tax Exempt Organizations

INDUSTRIES

- Real Estate
- Energy & Natural Resources

COMMUNITY INVOLVEMENT

- Court Appointed Special Advocates (CASA) – Former Board Member and President of the Board
- Boy Scouts of America – Quivira Council – Former Leader
- Sigma Alpha Epsilon Alumni Association
- Wichita State University Alumni Association
- Girl Scouts of the Great Plains – Former Board Member
- A Better Choice Crisis Pregnancy Center – Former Board of Trustees
- Newman University – Former Adjunct Faculty Member, Business Law - MBA Program
- Washburn University – Kansas Mineral Title Examination Course Faculty

RELEVANT EXPERIENCE

- Former Adjunct Professor in Business Law, Newman University.
- Negotiation, drafting and closing of many small, medium and multi-million dollar energy-related stock and asset sales transactions. General Counsel to for-profit oil, gas and refining companies. Litigation experience in oil and gas, employment, tort and probate law.

PROFESSIONAL MEMBERSHIPS, AFFILIATIONS, AND HONORS

- Identified by *Chambers USA* as a leading lawyer in the United States in the area of Real Estate, 2011-2013
- Wichita Business Journal / 40 Under 40 Business Leader , 2003

FOULSTON

ATTORNEYS AT LAW

- Kansas Bar Association , Oil, Gas & Mineral Section Newsletter Co-editor
- Wichita Bar Association , Bar-o-meter, Former Co-editor
- Rocky Mountain Mineral Law Foundation
- National Diocesan Attorney Association

PRESENTATIONS

2019

- Faculty, Mineral Title Examination Course (Washburn University School of Law)?

2018

- Kansas' Marketable Record Title Act: To Use or Not to Use, That is the Question (Kansas Bar Association Oil, Gas & Mineral Law CLE; Eastern Kansas Oil & Gas Law Conference; Wichita Association of Petroleum Landmen)

2017

- Faculty, Mineral Title Examination Course (Washburn University School of Law)

2014

- Estate Planning for Oil, Gas and Other Mineral Interests (Foulston Siefkin LLP, Summer Estate Planning Forum)

2011

- Legal Issues Involved with Naming Guardians for Minors (Foulston Siefkin Winter Estate Planning Forum)

PUBLICATIONS

1992

- An End to the Parental Preference Doctrine in Parent/Non-Parent Custody Disputes?
-Washburn Law Journal

ISSUE ALERTS

2008

- IRS Again Warns Charities About Political Campaign Activity for Non-Profits