



JOSHUA T. HILL

PARTNER

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PROFILE

Foulston Siefkin partner Josh Hill handles mergers and acquisitions, commercial real estate transactions, secured and unsecured financings, securities offerings, and antitrust filings in the firm's Kansas City office. In addition to representing closely held companies, real estate investors, physicians, health systems, developers, and hotel chains, Josh also serves as outside corporate counsel to several clients in the health care, real estate development, and hospitality industries. Josh strives to provide practical and efficient legal advice to his clients, with an eye toward issues that affect the economics of each transaction. Clients appreciate Josh's responsiveness, straightforward counsel, and dedication to making their deals a reality.

A significant focus of Josh's practice is on mergers and acquisitions, where he structures and negotiates asset and equity purchases, manages the due diligence process, and closes transactions. His M&A experience covers deals of all sizes, ranging from deals involving start-ups and small family-owned firms, to multimillion-dollar deals involving assets located throughout the United States, to international transactions involving assets worth hundreds of millions of dollars. In connection with his M&A practice, Josh has experience preparing and filing Hart-Scott-Rodino premerger notifications and negotiating financing documentation with lenders. Josh also has significant experience drafting and negotiating business organizational documents, including limited liability company operating agreements, limited partnership agreements, corporate shareholder agreements and bylaws, and joint venture agreements.

Josh's practice is also dedicated to real estate matters for clients in the hospitality, health care, restaurant, manufacturing, and real estate development sectors. Josh is the "go to" lawyer for real estate matters that arise from one of the firm's largest clients, where he advises the client in connection with acquiring, developing, selling, and leasing medical facilities throughout the United States. Josh drafts and negotiates real estate purchase agreements, commercial leases, development agreements, asset management agreements, joint venture agreements, and a variety of covenants and recorded instruments. Josh plays a vital role in negotiating leases for both landlords and tenants, as well as negotiating real estate-backed loans. Josh's real estate experience extends from the Kansas City metro to most of the country's major markets and over half of its states. Of note, Josh represented an extended stay hotel operator in connection with dozens of significant real estate transactions, including a \$120 million acquisition of 22 operating hotels located in nine states and a \$275 million commercial mortgage-

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backed securities loan secured by 63 hotels in 20 states.

When he is not negotiating deals and closing transactions for his clients, Josh enjoys time with his wife, their three children, and their dog, Oakley. He can also be found cheering on the Jayhawks, Royals, and Chiefs.

Education

- University of Kansas (J.D., 2009)
Order of the Coif; Editor - *Kansas Law Review*; Business & Commercial Law Certificate
- University of Kansas (B.A. in Economics and Political Science, 2005)
Phi Beta Kappa Honor Society; Graduate of Highest Distinction

Admissions

- U.S. District Court for the District of Kansas
- U.S. District Court for the Western District of Missouri
- Kansas (2009)
- Missouri (2010)

PRACTICE AREAS

- Business & Corporate Law
- Mergers & Acquisitions
- Real Estate
- Securities & Corporate Finance
- Antitrust & Trade Regulation
- Healthcare
- Wind & Solar Energy
- Energy

INDUSTRIES

- Real Estate
- Hospitality & Retail
- Healthcare

COMMUNITY INVOLVEMENT

- InterUrban ArtHouse
- Leadership Northeast, Northeast Johnson County Chamber of Commerce, Class of 2013

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- Nelson-Atkins Young Friends of Art

PROFESSIONAL MEMBERSHIPS, AFFILIATIONS, AND HONORS

- American Bar Association
- Kansas Bar Association
- Johnson County Bar Association
- Kansas City Metropolitan Bar Association
- Selected for inclusion in Missouri & Kansas Super Lawyers® Rising Stars List, 2016-2018 (a Thomson Reuters business)

PRESENTATIONS

2012

- An FLSA Audit Is Coming – Be Prepared Before DOL Arrives (Foulston Siefkin Employment Law Seminar)

PUBLICATIONS

2012

- Court snaps Twigg's retaliation and FMLA claims
-Kansas Employment Law Letter

2009

- Watch Your Language! The Kansas Law Review Survey of Official English and English-Only Laws and Policies
-University of Kansas Law Review