

Foulston Siefkin LLP

is ranked in Chambers USA as follows:

Law firms and individual lawyers are ranked by Chambers USA in bands from 1-3.

KANSAS

CORPORATE/M&A

Leading Firms (Corporate/M&A)

1 Foulston Siefkin LLP

Leading Individuals (Corporate/M&A)

1 Sorensen, Harvey Foulston Siefkin, Wichita

1 Wood, William Foulston Siefkin, Wichita

Leading Individuals (Corporate/M&A: Tax)

1 Andeel, Stanley Foulston Siefkin, Wichita

1 Arnel, Kevin Foulston Siefkin, Wichita

1 Hurst, Christopher Foulston Siefkin, Wichita

Up-and-coming Individuals

Nolan, Andrew Foulston Siefkin, Wichita

Band 1

Foulston Siefkin LLP

What the team is known for Preeminent practice that boasts a large team of experienced practitioners with specialties across the corporate and M&A landscape. Demonstrates expertise in venture capital and securities offerings, among other areas, and has unparalleled strength in tax-related matters concerning corporate transactions.

Strengths One enthusiastic client states: "Foulston has outstanding lawyers who provide comprehensive legal advice and counsel. They understand our business and our company culture - they are extremely efficient, responsive and effective."

Work highlights Assisted Cereal Food Processors with a stock sale to Milner Milling and Pendleton Flour Mill, creating the third largest flour-milling company in the USA. The firm drafted the stock purchase agreement, advised on antitrust and business tax issues, and handled employment aspects of the sale.

Significant clients Foley Equipment, Freddy's Frozen Custard, Wichita State University, IMA Foundation, Spirit AeroSystems.

Notable practitioners

Stanley Andeel is recognized for his strength in healthcare matters and has notable experience in joint ventures, business formations and physician representation. He is also acclaimed for his tax expertise and provides advice on both state and federal tax matters. **Kevin Arnel** has a broad-ranging business practice and comes recommended for his expert knowledge of issues affecting tax-exempt organizations. A satisfied client says: "He is very knowledgeable and does a good job at balancing the law with our business needs." **Harvey Sorensen** is a popular choice of counsel for family-owned businesses and is noted for his strengths on matters relating to intergenerational tax issues and economic development incentives. He is also highlighted for his M&A strengths, acting for both public and private companies. **William Wood** is highly skilled in corporate and real estate matters and has significant experience handling

complex transactions, financing and franchising matters. Clients value his knowledge and responsiveness, and appreciate his ability to complete tasks in a timely manner. **Christopher Hurst** is well versed in handling complex M&A, joint ventures and the formation of investment funds, and has a fine reputation for his work advising clients on tax minimization strategies. He acts for a wide range of clients and has particular experience in the energy, manufacturing and healthcare sectors. **Andrew Nolan** is extremely knowledgeable in tax issues facing corporations and partnerships, and has particular expertise in organization formation and restructurings. Clients praise his pragmatic approach, adding that "he is extremely responsive and provides clear concise answers promptly."

LABOR & EMPLOYMENT

Leading Firms (Labor & Employment)

1 FOULSTON SIEFKIN LLP

Leading Individuals (Labor & Employment)

2 Byers, Boyd *Foulston Siefkin, Wichita*

3 Berner, Donald *Foulston Siefkin, Wichita*

3 Hurt, Jeffrey *Foulston Siefkin, Kansas City*

3 Rhodes Jr, Forrest *Foulston Siefkin, Wichita*

3 Shulda, Teresa *Foulston Siefkin, Wichita*

3 Thelen, Trisha *Foulston Siefkin, Wichita*

Notable practitioners

Boyd Byers is a highly experienced employment law litigator with extensive experience in class actions and collective bargaining cases. He also assists clients with contractual issues and the formation of employee handbooks. Sources are quick to single out his fine client skills. **Donald Berner** is noted for his excellent work in complex labor relations matters and wage and hour issues. Clients are keen to highlight his deep knowledge of immigration matters. **Forrest Rhodes** represents employers across a wide range of employment matters, and has significant experience handling complex government audits, and also often assists employers with health and safety compliance under OSHA. **Trisha Thelen** is a skilled litigator who regularly handles complex class

Band 1

Foulston Siefkin LLP

What the team is known for Exceptional labor and employment practice offering a breadth of experience and expertise across numerous sectors, including retail, healthcare, aerospace, energy and finance. Well versed in handling ERISA and employee benefit matters, as well as immigration issues. Also adept in employment litigations with the team regularly representing clients in complex class action matters.

Strengths Clients enthuse that the attorneys "*offer very good client service - they are client-oriented and are always available for support.*"

Value for money One client was quick to say of the firm: "*They provide excellent client service and value for money.*"

Work highlights Successfully defended Spirit AeroSystems against an age discrimination claim launched by a former employee of Boeing, who was not hired after Spirit AeroSystems purchased a Boeing facility in Wichita.

Significant clients Berry Companies, University of Kansas, Boeing, Wichita State University, Murfin Drilling.

actions and arbitrations for a wide range of clients. She also has noteworthy expertise in electronic discovery matters, including advising employers on the best practice for the retention and management of electronic files. **Teresa Shulda** is an experienced litigator with notable strengths in discrimination cases and wage and hour claims. Commentators highlight her excellent client skills and ability to balance the law with needs of the business as among her key attributes. **Jeffrey Hurt** has a broad employment practice and has significant experience representing employers in litigation before administrative agencies. He is particularly noted for his expertise in the healthcare sector and is described as "*professional, responsive and knowledgeable.*"

LITIGATION

GENERAL COMMERCIAL

Leading Firms (Litigation: General Commercial)

1 FOULSTON SIEFKIN LLP

Senior Statesmen (Litigation: General Commercial)

Senior Statesmen: distinguished older partners

Stout, Mikel *Foulston Siefkin, Wichita*

Leading Individuals (Litigation: General Commercial)

1 Armstrong, James *Foulston Siefkin, Wichita*

1 Fowler, Jay *Foulston Siefkin, Wichita*

2 Oliver, James *Foulston Siefkin, Wichita*

2 Rupp, Anthony *Foulston Siefkin, Kansas City*

2 Warta, Darrell *Foulston Siefkin, Wichita*

3 Ayers, Gary *Foulston Siefkin, Wichita*

3 Jordan, Jeffery *Foulston Siefkin, Wichita*

Notable practitioners

James Armstrong is a highly skilled litigator with substantial experience in securities disputes and IP cases. He enjoys a fine track record for his work in class actions and is a strong choice for bet-the-company litigation. A satisfied client describes him as *"a levelheaded and tough advocate who is very knowledgeable."* **Jay Fowler** is a strong commercial litigator, noted for his extensive capabilities in complex business disputes, as well as IP and professional negligence cases. *"He is very professional and has very fine courtroom skills,"* avers one impressed commentator. The experienced **James Oliver** is described by peers as *"an outstanding lawyer,"* particularly for his robust appellate practice. He is noted for his expert counsel on cases pertaining to antitrust, securities and franchise matters. **Anthony Rupp** excels in trade secrets and product liability disputes, and is also recognized for his expertise in professional malpractice suits. *"He is conscientious, thorough and good at keeping us informed,"* reports one impressed client. Peers also admire his advocacy style, commenting: *"He has a very strong courtroom demeanor that is very effective."* **Darrell Warta** is a *"very high-quality lawyer"* who draws praise

Band 1

Foulston Siefkin LLP

What the team is known for Preeminent litigation practice of highly skilled practitioners with expertise across a wide range of sectors, including financial services, manufacturing and healthcare. Noted for its adroit counsel in a wide range of disputes at both state and federal level, and excels in IP, antitrust and contract litigation, as well as bet-the-company cases.

Strengths One appreciative client enthuses: *"They are a very professional team who work well together. They are strong writers and they listen to the client's suggestions on strategies, brief drafting and argument development."*

Work highlights Represented LendingTools.com in its claim against The Banker's Bank of Kansas and The Banker's Bank of Oklahoma for trade secret misappropriation related to confidential information concerning the client's software systems.

Significant clients Koch Industries, University of Kansas, Cargill Incorporated, Intrust Bank, Spirit AeroSystems.

for his *"considerable courtroom experience."* He is a skilled litigator with particular expertise in handling personal injury and professional liability cases. **Gary Ayers** is an experienced litigator at both state and federal level, and is regularly engaged to provide counsel in trademark disputes, as well as cases relating to trade secrets and restrictive covenants. **Jeffery Jordan** draws particular praise for his effective trial skills and is noted for his wide-ranging expertise in bankruptcy, contractual and malpractice disputes. He is also a popular choice of counsel for product liability cases. **Mikel Stout** is a well-respected practitioner who is described as a *"dean of litigation in Kansas"* by his peers. He is highlighted for his broad-ranging practice, which includes employment and environmental disputes.

REAL ESTATE

Leading Firms (Real Estate)

2 FOULSTON SIEFKIN LLP

Leading Individuals (Real Estate)

1 Voth Blankenship, Patricia *Foulston Siefkin, Wichita*

2 Wood, William *Foulston Siefkin, Wichita*

Recognized Practitioner

Smith, Robert *Foulston Siefkin, Wichita*

Notable practitioners

Patricia Voth Blankenship is widely respected among peers, with many commending her expertise in development matters, especially in the leisure and hotel industry as well as the wind energy space. Sources describe her as *"a pleasure to deal with,"* and also single out her responsiveness, problem-solving abilities and *"very diligent and hard-working"* approach to matters.

William Wood is a highly skilled real estate attorney, with extensive experience in development and financing matters. Clients attest: *"He is and excellent lawyer who is knowledgeable of the law and very practical."*

Band 2

Foulston Siefkin LLP

What the team is known for Strong real estate and financing group with experience assisting clients in a range of sectors, including energy, healthcare, education and hospitality. Its talented team handles all aspects of real estate and has notable expertise in leasing, development and land use matters.

Strengths *"They have a fast turnaround time and we enjoy working with them,"* notes one very satisfied client.

Value for money *"They provide a quick and thorough service and provide great value!"*

Work highlights Assisted WoodSpring Suites with the acquisition of land for its new hotel, handling the letters of intent and contracts for new construction sites, as well as conducting new site diligence. The firm has also assisted with WoodSpring's acquisition of several existing hotel properties.

Significant clients EDF Renewable Energy, Calpine, Nueterra Capital, Stoltz Management, Restaurant Management Company.

Leaders in Kansas

ANDEEL, Stanley *Featured in Corporate/M&A (Kansas)*

Foulston Siefkin LLP, Wichita
316.291.9532
sandeel@foulston.com

Practice Areas: Mr. Andeel has an extensive legal practice in the areas of taxation, health care, and estate planning at Foulston Siefkin LLP. From counseling individual businesses to large corporations, Mr. Andeel assists clients in joint ventures, business formations and divestitures, hospital matters, physician representation, probate, trusts, and estate. He has been named Wichita "Lawyer of the Year" by The Best Lawyers in America® in both corporate and health care law.

Professional Memberships: American College of Tax Counsel Fellow; National Health Lawyers Association; Kansas Bar Association Executive Committee Section of Taxation, Past President; Wichita Estate Planning Council Past President.

ARMSTRONG, James *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita
316.291.9576
jarmstrong@foulston.com

Practice Areas: Mr. Armstrong practices commercial & complex litigation, appellate, and employment and labor law at Foulston Siefkin. He has 40+ years of experience in the areas of major commercial litigation including securities fraud and other shareholder and breach of fiduciary duty claims, oil and gas, intellectual property, employment, and general contracts, and has represented clients in major class actions and False Claims Act cases. Mr. Armstrong has been named by Best Lawyers® as Wichita Legal Malpractice Law - Defendants, Wichita Litigation - Intellectual Property, and Wichita Bet-The-Company Litigation "Lawyer of the Year."

Professional Memberships: American Bar Association - Litigation Section

ARNEL, Kevin *Featured in Corporate/M&A (Kansas)*

Foulston Siefkin LLP, Wichita
316.291.9761
karnel@foulston.com

Practice Areas: Mr. Arnel is the firm's managing partner with an extensive legal practice in tax exempt organizations, real estate, business and corporate law, estate planning and probate, and senior housing and care. He advises a diverse group of public charities, private foundations, and similar organizations regarding formation, operation, real estate, and compliance issues. He also assists for-profit businesses with a wide range of real estate transactions including commercial and residential property leasing, acquisitions, and development. Mr. Arnel has broad experience working with small business owners, family-owned businesses, and professionals on general business issues and the development of estate/succession plans.

AYERS, Gary *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita
316.291.9530
gayers@foulston.com

Practice Areas: Mr. Ayers practices in commercial and complex litigation, intellectual property, health care, appellate law, and trade secret & noncompete litigation at Foulston Siefkin. He represents clients in state and federal lawsuits involving contract disputes, government investigations (Medicare, Medicaid, and Department of Defense), white collar crime, restrictive covenants, trade secrets, trademarks, and the corporate practice of medicine. Mr. Ayers is listed in the Guide to The Leading U.S. Healthcare Lawyers, Missouri & Kansas' Super Lawyers, and The Best Lawyers in America®.

Professional Memberships: Kansas Association of Hospital Attorneys; American Association of Health Lawyers; Kansas Bar Association, Board of Governors

BERNER, Donald *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita
316.291.9738
dberner@foulston.com

Practice Areas: Mr. Berner practices law in the areas of employment and labor, OSHA, immigration, and governmental liability at Foulston Siefkin LLP. He advises employers on workplace law matters and represents clients in a variety of employment-related disputes involving discrimination claims, wage and hour matters, labor relation issues, health and safety matters, and reduction in force issues in federal and state courts and at various administrative agencies. Mr. Berner also work with businesses, organizations, and individuals on immigration and nationality issues including visa matters, I-9 audits, family immigration, and naturalization matters.

Professional Memberships: American Immigration Lawyers Association (AILA).

BYERS, Boyd *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita
316.291.9716
bbyers@foulston.com

Practice Areas: Mr. Byers practices employment and labor law at Foulston Siefkin where he represents clients in all aspects of employment relations. He provides preventative consultation and helps employers implement personnel policies to comply with employment law. Mr. Byers prepares and reviews employee handbooks, contracts, policy manuals, government contractor affirmative action plans, and severance agreements. He handles litigation before federal and state courts, administrative agencies, and represents clients in government agency audits and discrimination charges.

Professional Memberships: Kansas Bar Association, Employment Law Section, past President; Journal of the Kansas Bar Association, Board of Editors; Kansas Employment Law Letter, Co-Editor.

Leaders in Kansas

FOWLER, Jay *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita
316.291.9541
jfowler@foulston.com

Practice Areas: Mr. Fowler's active trial practice emphasizes lawsuits involving commercial relationships including fiduciary duty litigation, and business torts. He handles complex commercial lawsuits, intellectual property and employment disputes, and he has also tried high exposure professional negligence cases. Mr. Fowler has built an extensive and highly respected civil litigation practice in state and federal courts where he has taken 200+ jury cases to verdict and participated in numerous negotiations, mediations and arbitrations.

Professional Memberships: American College of Trial Lawyers, Fellow; International Academy of Trial Lawyers, Fellow; Kansas Supreme Court Nominating Commission Member; Wichita Bar Association, former President.

HURST, Christopher *Featured in Corporate/M&A (Kansas)*

Foulston Siefkin LLP, Wichita
316.291.9507
churst@foulston.com

Practice Areas: Mr. Hurst's practice at Foulston Siefkin focuses on taxation and mergers and acquisitions. He provides income tax minimization strategies for business transactions, including formation and restructuring of corporations, partnership, limited liability companies, acquisitions and dispositions. Mr. Hurst negotiates and structures mergers and acquisitions, private debt and equity transactions, advises on federal and state tax issues, and represents clients in all stages of tax disputes. His practice includes drafting tax provisions and tax sharing agreements, and advising on governance, joint ventures, strategic partnerships, licensing issues, and executive compensation.

Professional Memberships: American College of Tax Counsel Fellow.

HURT, Jeffrey *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Kansas City
913.253.2165
jhurt@foulston.com

Practice Areas: Mr. Hurt practices employment and labor law at Foulston Siefkin. With more than 25 years of experience in a broad range of employment, traditional labor, and human resource related issues. Mr. Hurt provides preventative advice to employers and professionals regarding day-to-day matters, policies, statute and ordinance compliance, investigations in the workplace, and other employment subjects. He also represents employers in litigated matters before many administrative agencies, as well as claims before arbitrators and state and federal courts.

Professional Memberships: Kansas Bar Association, Employment

Law Section – past Secretary/Treasurer.

JORDAN, Jeffery *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita
316.291.9513
jjordan@foulston.com

Practice Areas: Mr. Jordan practices in the areas of commercial and complex litigation, construction, professional malpractice, creditors' rights and bankruptcy, and trade secret and noncompete litigation at Foulston Siefkin. Mr. Jordan represents clients in a variety of contract disputes, creditors' rights/bankruptcy, UCC litigation, products liability, construction disputes, accounting malpractice, oil and gas measurement, property tax valuations, and cattle and feedlot related disputes. Mr. Jordan is listed in The Best Lawyers in America and the Missouri & Kansas Super Lawyers list and is named a Local Litigation Star by Benchmark Litigation.

Professional Memberships: Wichita Bar Association Ethics and Grievance Committee, Chair

NOLAN, Andrew *Featured in Corporate/M&A (Kansas)*

Foulston Siefkin LLP, Wichita
316.291.9542
anolan@foulston.com

Practice Areas: Mr. Nolan leads the firm's taxation practice group and practices in business and corporate law, mergers & acquisitions, and real estate law at Foulston Siefkin. Working primarily with family and closely-held businesses, Mr. Nolan represents corporations, LLCs, partnerships, developers, investors and principals in matters ranging from daily operational issues to corporate restructuring, mergers and acquisitions, entity formations, tax planning, and real estate deals, crafts tax-deferred, forward and reverse like-kind exchanges, reviews titles and survey documentation, and negotiates leasing, lending, and financing arrangements.

Professional Memberships: Kansas Bar Association, Tax Law Section, Executive Committee

OLIVER, James *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Kansas City
913.253.2145
joliver@foulston.com

Practice Areas: Mr. Oliver practices in commercial and complex litigation, appellate, securities and corporate finance, antitrust and trade regulation, business & corporate and administrative/regulatory law at Foulston Siefkin where he leads the firm's appellate practice group. His experience includes a number of registered securities and franchise offerings, mergers and acquisitions, and debt financings. Most of his time is devoted to counseling corporate clients and to the trial and appeal of complex business litigation.

Leaders in Kansas

Professional Memberships: American, Kansas, Johnson County and Kansas City Metropolitan Bar Associations; Wichita Bar Association, past President and Kansas Bar Foundation, past President.

RHODES JR, Forrest *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9555

frhodes@foulston.com

Practice Areas: Mr. Rhodes advises on employment and labor law and OSHA compliance at Foulston Siefkin where he helps clients to minimize risk and effectively address difficult employment situations. He counsels employers on the development and review of employment policies, other day-to-day preventative measures, labor-management issues, and all aspects of the safety and health compliance process. Mr. Rhodes also defends employers in government audits and employment litigation. He frequently speaks on employment law issues, especially the complicated and evolving requirements under the FLSA.

Professional Memberships: American Bar Association, Labor & Employment Section, Federal Labor Standards Committee

RUPP, Anthony *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Kansas City

913.253.2127

trupp@foulston.com

Practice Areas: Mr. Rupp is the partner-in-charge of Foulston Siefkin's Kansas City office where he practices commercial litigation, health care, professional malpractice, and governmental liability law. As a trial attorney, he represents universities, corporations, hospitals, municipalities, and trucking companies in federal and state courts and before arbitrators. Mr. Rupp prosecutes or defends preliminary injunction actions and has argued numerous appeals. He has extensive experience in business disputes, truck accidents, trade secrets, medical and legal malpractice defense, and product liability, and municipal liability.

Professional Memberships: Kansas Association of Defense Counsel, past President.

SHULDA, Teresa *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9791

tshulda@foulston.com

Practice Areas: Ms. Shulda practices employment and labor law at Foulston Siefkin LLP where she litigates employment disputes and counsels on workplace law matters, compliance-related issues, and litigation-avoidance tactics. A powerful advocate for her clients, Ms. Shulda regularly defends employers of all sizes against claims concerning discrimination, wrongful termination, breach of contract,

civil rights, and whistleblower retaliation. Ms. Shulda is an accomplished negotiator, well-known for her deep understanding of federal regulations, statutes, and Kansas employment laws. She represents clients in federal and state courts, regulatory agency proceedings, and alternative dispute resolution forums.

Publications: Kansas Employment Law Letter, Co-Editor

SORENSEN, Harvey *Featured in Corporate/ M&A (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9774

hsorensen@foulston.com

Practice Areas: Mr. Sorensen's practice areas include mergers and acquisitions, business and corporate law, private equity, venture capital, and taxation at Foulston Siefkin. He advises entrepreneurs and family-owned businesses through the life cycle of the business and their families. His practice also includes extensive M&A work for public and private companies, income tax planning, inter-generational tax planning, and economic development incentives. Mr. Sorensen has been named the Wichita Mergers & Acquisitions Lawyer of the Year and the Wichita Tax Law 'Lawyer of the Year' by The Best Lawyers in America®.

Professional Memberships: American College of Tax Counsel, Fellow; Lex Mundi, Inc., past Chair.

SMITH, ROBERT *Featured in Real Estate (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9779

rsmith@foulston.com

Practice Areas: Mr. Smith provides skilled legal counsel on complex real estate and business transactions, entity formations, and day-to-day client operational issues. His clients include property owners, developers/managers, landlords, tenants, hospitality companies, agricultural entities, joint ventures, retailers, and manufacturers. He regularly closes property sales and purchases; structures commercial leasing arrangements; performs due diligence; negotiates easement agreements; successfully works through title and zoning issues; and resolves landlord/tenant disputes as well as conflicts between neighboring landowners.

STOUT, Mikel *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9516

mstout@foulston.com

Practice Areas: Mr. Stout practices in the areas of commercial litigation, environmental, employment and labor, and mediation/dispute resolution at Foulston Siefkin. He handles employment and complex commercial cases, and he focuses on high exposure litigation with an emphasis on trial practice. Mr. Stout is one of the most well-known trial lawyers in Kansas and has tried many of the region's high profile employment, environmental, and commercial cases.

Leaders in Kansas

Professional Memberships: American College of Trial Lawyers, past President, Fellow and Board of Regents; Wichita Bar Association, past President; Kansas Bar Foundation, past President; Kansas Association of Defense Counsel, past President.

THELEN, Trisha *Featured in Labor & Employment (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9586

tthelen@foulston.com

Practice Areas: Ms. Thelen's practice is divided between commercial and employment litigation, as well as counseling employers on how to avoid or resolve disputes with employees. Representing clients in a range of industries, she has litigated in state and federal courts, several AAA arbitrations, and offers extensive experience in class actions. Ms. Thelen also practices in privacy and data security law where she advises employers and companies on the best practices for electronic discovery and risk management concerning data breaches and other cybersecurity issues.

Professional Memberships: Sedona Conference Working Group on Electronic Document Retention and Production.

VOTH BLANKENSHIP, Patricia *Featured in Real Estate (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9767

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Practice Areas: Ms. Voth Blankenship leads Foulston Siefkin's real estate, energy and environmental team; and practices in commercial real estate and wind energy. She supports her real estate clients in mergers and acquisitions; the development of commercial sites and larger mixed-use projects; commercial leasing for both landlords and tenants; and commercial property financing. Trish additionally represents developers and landowners in wind energy projects involving large-scale real estate developments, with many project real estate documents, plus permitting, regulatory, tax, power transmission and sale, and financing aspects.

Professional Memberships: American College of Real Estate Lawyers, member; Kansas Bar Association, Title Standards Committee.

WARTA, Darrell *Featured in Litigation (Kansas)*

Foulston Siefkin LLP, Wichita

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d warta@foulston.com

Practice Areas: Mr. Warta practices commercial and complex litigation, product liability, and professional malpractice law at Foulston Siefkin. He has spent over forty years successfully trying civil lawsuits in Wichita and throughout Kansas. Mr. Warta is lead trial counsel and specializes in defending high exposure personal injury, product liability, and professional liability jury trials. Mr. Warta has been selected for inclusion in the Missouri & Kansas Super Lawyers® list and The Best

Lawyers in America®.

Professional Memberships: American College of Trial Lawyers, Fellow; Federation of Defense and Corporate Counsel; Kansas Association of Defense Counsel; American, Kansas and Wichita Bar Associations.

WOOD, William *Featured in Corporate/M&A and Real Estate (Kansas)*

Foulston Siefkin LLP, Wichita

316.291.9772

bwood@foulston.com

Practice Areas: Mr. Wood is the firm's general business practice group leader. Mr. Wood's practice focuses on general business law, corporate practice and real estate law. Bill represents public and private companies in mergers and acquisitions, real estate, securities transactions, franchising, private equity transactions, venture capital investments, financing, contract negotiations and preparation, creation and termination of business entities, business entity ownership and general business issues. He was named Wichita Mergers & Acquisitions Lawyer of the Year by The Best Lawyers in America®.

Professional Memberships: Kansas Bar Association, Corporate Banking & Business Law Section, past President of Executive Committee.

FOULSTON SIEFKIN LLP

THE FIRM

Managing Partner: Kevin J. Arnel

Number of partners: 64

Number of other attorneys: 25

FIRM OVERVIEW: Foulston Siefkin LLP is the largest, and one of the oldest law firms in Kansas, tracing its origins to 1919. Today the firm has 89 attorneys, and has offices in Wichita, the state's largest city; Topeka, the state's capital; and Kansas City, a leading center for commerce in the Midwest. Foulston Siefkin is the only Kansas member of Lex Mundi, Employers Counsel Network, and State Law Resources.

MAIN AREAS OF PRACTICE:

Administrative & Regulatory: The firm represents companies before the Kansas Corporation Commission, the Kansas Racing and Gaming Commission and other agencies.

Appellate: Foulston Siefkin attorneys have a reputation for incisive legal writing and determined advocacy and have been counsel of record in more reported federal and state cases in Kansas than any other firm.

Banking, Financial Services & Bankruptcy: Foulston Siefkin is experienced representing lenders, financial institutions and other creditors in lending transactions, disputes, securities issues, loan enforcement, creditors' rights and bankruptcy litigation.

Commercial & Complex Litigation: The firm handles every variety of commercial litigation from the simple contract dispute to complex litigation, including class action, qui tam and white collar criminal defense cases. The litigation group includes seven members of the American College of Trial Lawyers.

Construction: Foulston Siefkin attorneys assist construction industry clients with a wide range of construction projects, from conception through completion and any dispute resolution.

Employment, Labor & Workers Compensation: Over 20 employment law attorneys advise and represent employers in the full range of issues arising from the employer/employee relationship. The firm's labor lawyers are experienced in responding to union organizing efforts, representing employers in unfair labor practice proceedings and negotiating collective bargaining agreements.

Energy: Foulston Siefkin attorneys understand the complex issues involved in the oil and gas, electric, ethanol, biofuel and biomass,

US OFFICES

KANSAS

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wind and nuclear sectors, and provide service in the areas of exploration, financial and commercial transactions, purchase and sales, operational production issues, title matters, leasing, marketing, transportation, regulatory compliance and litigation.

Environmental & Water Rights: Foulston Siefkin is experienced in all areas of environmental law, related toxic tort litigation, regulatory and transactional areas and water rights issues in Kansas. Their attorneys have relationships with regulators and consultants on local, state and national levels. The team includes a Fellow of the American College of Environmental Lawyers.

Franchise: The firm has represented local, regional and national franchisors, franchisees and franchise associations, including some of the best known franchise names, in the full range of franchise law issues.

General Business: The firm's experience in representing a diverse range of business clients, ranging from industry leading companies, to private equity firms, to sole proprietors, in local, state, regional, national and international transactions provides a wide-ranging perspective allowing the business attorneys to find creative and resourceful solutions to business issues.

Health & Senior Care: The firm's health law and senior care practice groups are experienced in handling complex government regulations and government investigations and are knowledgeable in Kansas and federal healthcare matters, including the Stark law, fraud and abuse and tax laws.

Insurance Defense: Foulston Siefkin's insurance defense attorneys have decades of experience and one of the most active trial practices in the region, defending medical malpractice actions, product liability and personal injury claims.

FOULSTON SIEFKIN LLP

Mergers & Acquisitions: The firm's depth and experience in the structuring, financing and successful completion of acquisitions, divestitures, joint ventures and other business transactions rivals that of any law firm in the region.

Real Estate: Foulston Siefkin's real estate attorneys provide legal services on all types of real estate transactions. Real estate clients include developers, investors, lenders, borrowers, sellers, purchasers, landlords, tenants, landowners, businesses and entrepreneurs. The team includes a member of the American College of Real Estate Lawyers.

Taxation & Employee Benefits: The team assists individuals and businesses interpret, apply and utilize the rules of ERISA, the Internal Revenue Code and state laws. Foulston Siefkin's taxation services include representation before the IRS, Kansas Department of Revenue and other taxing authorities and agencies, including all matters of tax litigation. Seven team attorneys hold an LLM in taxation.

Clients: The firm represents a broad range of clients, including major financial institutions, corporations, public utilities, insurance companies, healthcare providers, manufacturers, franchisors and franchisees, agricultural and natural resource producers and processors, professional entities, construction companies and contractors and service providers. Clients include: Aeroflex, Wichita, Inc., American Adoptions, Athene USA, Bank of America, N.A., The Boeing Company, Bombardier Aerospace Learjet, Cargill Protein Group, Catholic Diocese of Wichita, Cobalt Boats, The Coleman Company, Inc., Commerce Bank, Cox Communications, Delta Dental of Kansas, Inc., EDF Renewable Energy, Envision, Inc., Freddy's Frozen Custard, LLC, Galichia Medical Group, P.A., Hays Medical Center, Hopkins Manufacturing Corporation, Husky Liners, Inc., ICM, Inc., Intrust Bank, Invista, KCAMP, Koch Industries, Inc., Larkfield Place, Meritrust Credit Union, NueHealth Systems, Schaefer Johnson Cox Frey Architecture, Social Networking Technology, Inc., Spirit AeroSystems, Inc., Stolz Management Corporation, Stormont-Vail HealthCare, Inc., The IMA Financial Group, Inc., TransPacific Oil Corp., University of Kansas, Via Christi Health System, Viega LLC, Wichita Metro Chamber of Commerce, Wichita State University and WoodSpring Suites.