

Foulston Siefkin LLP is ranked in Chambers USA as follows:

KANSAS

CORPORATE/ M & A

Leading Firms (Corporate/ M& A)

1 Foulston Siefkin LLP Wichita

Leading individuals (Corporate/ M& A)

1 Sorensen Harvey Foulston Siefkin, Wichita

1 Wood William Foulston Siefkin, Wichita

2 Cupps Terry Foulston Siefkin, Wichita

2 Trenkle William Foulston Siefkin, Overland Park

Foulston Siefkin LLP

The Firm: This full-service firm's reputation for excellence extends to its corporate group, which attracts prominent regional, national and international clients with its "first-rate counsel at Midwest prices." The team's top-notch advice is complemented by its fantastic client service: "Many prestigious international law firms could learn a lot from Foulston Siefkin's client care culture."

The Lawyers: **Harvey Sorensen** is one of the most experienced attorneys in the field and widely considered to be the dean of the corporate Bar. His national and international portfolio sets him apart, as does his consummate expertise in financing and transactional matters. **William Wood** is equally distinguished, impressing sources with his common-sense approach and industrious work ethic. His wide-ranging practice is augmented by his superb command of

mid-market acquisition and corporate finance work. **William Trenkle's** background in accounting and taxation law strengthens his aptitude in the corporate arena. He has been especially busy representing healthcare industry clients in M&A matters of late. **Terry Cupps** heads up the firm's increasingly busy creditors' rights/bankruptcy practice. Sources highlight his profound knowledge of the intricacies of the bankruptcy code.

REAL ESTATE

Leading Firms (Real Estate)

1 FOULSTON SIEFKIN LLP Wichita

Leading individuals (Corporate/ M&A)

- 1 Wood William Foulston Siefkin, Wichita
- 2 Voth Blankenship Patricia Foulston Siefkin, Wichita
- 3 Hesse Karl Foulston Siefkin, Wichita
- 3 Nolan Andrew Foulston Siefkin, Wichita

The Lawyers: **William Wood** is a highly valued team member with many years of experience. His practice straddles both corporate and real estate law, and he wins praise for his *“exceptional judgment and drive to achieve the best results for his clients.”* **Patricia Voth Blankenship** handles development and land sales work, purchases and related financings and commercial leading matters. With a keen eye for detail and a proven track record in highly sophisticated transactions, her

Foulston Siefkin LLP

The Firm: This Wichita giant is a firm fixture at the top of the rankings, thanks to its impressively deep bench strength and the outstanding caliber of its attorneys. The nine-strong team is a first choice among prominent national developers and energy providers seeking local counsel. It is currently representing a major hotel chain on the real estate aspects of its expansion program, including negotiating easements and use agreements, advising on land acquisitions and assisting with the financing documentation.

stature in the market continues to grow. The team also benefits from **Andrew Nolan’s** tax background and valuable expertise in 1031 exchanges and other real estate-related tax matters. **Karl Hesse** remains busy in his role as general counsel to the Catholic Diocese of Wichita, handling all of its real estate deals; he is also handling the real estate development aspects of several new hotel sites for another client.

LABOR & EMPLOYMENT

Leading Firms (Labor & Employment)

1 FOULSTON SIEFKIN LLP Wichita

Leading individuals (Labor & Employment)

- 1 Stanley Douglas Foulston Siefkin, Wichita
- 2 Byers Boyd Foulston Siefkin, Wichita
- 2 Hanisch Douglas Foulston Siefkin, Wichita
- 2 Rector Jay Foulston Siefkin, Wichita
- 3 Wright Wyatt Foulston Siefkin, Overland Park

The Lawyers: **Douglas Stanley’s** practice is heavily focused on traditional labor law, and clients appreciate that he places their needs at the fore in complex and fraught negotiations. **Boyd Byers** moves up in the rankings having won particular commendation for his litigation skills. His extensive plaintiff work sets him apart and he is notably proficient in FLSA class action litigation. **Jay Rector** concentrates on employment litigation with a secondary focus on

Foulston Siefkin LLP

The Firm: The diverse range of specializations and expertise available at this labor and employment practice distinguishes it in the market. The team is one of the largest practice groups in Kansas, and is able to take on mandates from the largest aerospace manufacturers, construction companies, healthcare facilities and electrical utilities in the region. The outfit is particularly noted for its prowess in litigation work, taking a *“smartly aggressive approach- they know exactly when to push and when to take a step back.”*

traditional labor work, and is lauded for his excellent client care. **Douglas Hanisch** is acclaimed for his employee benefits work and in-depth knowledge of ERISA legislation, where his advice is considered to be second to none. Seasoned litigator **Wyatt Wright** wins plaudits for his tenacious defense of employers in cases involving claims of harassment and sex, age, disability or race discrimination.

Leading Firms (Litigation: General Commercial)

1 Foulston Siefkin LLP Wichita

Leading individuals (Litigation: General Commercial)

1 Fowler Jay Foulston Siefkin, Wichita

1 Stout Mikel Foulston Siefkin, Wichita

2 Efflandt Charles Foulston Siefkin, Wichita

2 Warta Darrell Foulston Siefkin, Wichita

3 Armstrong James Foulston Siefkin, Overland Park

3 Ayers Gary Foulston Siefkin, Wichita

3 Oliver James Foulston Siefkin, Wichita

Leading individuals (Litigation: White-Collar Crime & Government Investigations)

Senior Statesmen

Focht Jack Foulston Siefkin, Wichita

Foulston Siefkin LLP

The Firm: This Kansas behemoth offers the largest litigation practice in the state, with a deep bench of outstanding attorneys. Clients recognize the firm's reputation among business leaders, governments and other firms as a major advantage, because "they know that you mean business when you have a Foulston attorney by your side." Sources also highlight the firm's cost-effectiveness.

The Lawyers: **Charles Efflandt** focuses primarily on environmental and toxic tort litigation cases, and wins plaudits for his immense knowledge of the relevant state and federal statutes and regulations. **Jay Fowler** moves into the top tier following superlative feedback for his incisive intellect and courtroom experience. He devotes much of his time to cases concerning wind farms, explosions in the oil and gas industry and fiduciary duty litigation. **Mikel Stout** is a leading light in the market, praised for his proficiency in IP cases and employment class actions. Sources emphasize his people skills and ability to develop a rapport with juries as effective tools in the courtroom. **Darrell Warta** is primarily engaged in tort cases, and recently defended a Via Christi hospital against medical malpractice and corporate liability claims. Clients applaud **James Armstrong's** outstanding strategic advice and understanding of the intricacies of business

arrangements. His practice centers on complex commercial and employment class action cases. **Gary Ayers** leads the healthcare group on the litigation side. He brings experience as both defense and plaintiff counsel to hospital licensing cases, noncompete agreements and government investigations involving Medicare, Medicaid and the Department of Defense. **James Oliver** has accrued a brilliant reputation in the complex reinsurance and appellate litigation fields. Sources promote his "ability and willingness to delve into the minutiae" as a key strength. He recently led a team in a \$58 million excess liability litigation for Chubb Group affiliate Northwestern Pacific Indemnity. Seasoned litigator **Jack Focht** is regarded as a true trial lawyer, bringing extensive experience in the courtroom to white-collar criminal defense and government investigation work.

Leaders in Kansas

ARMSTRONG, James

Foulston Siefkin LLP, Wichita
316.291.9576

jarmstrong@foulston.com

Recommended in Litigation: General Commercial

Practice Areas: Commercial and complex litigation, appellate law, and employment and labor. Mr Armstrong has developed a practice in the areas of major commercial litigation, including securities fraud and other shareholder and breach of fiduciary duty claims, oil and gas, intellectual property, employment, and general contract litigation. He has represented clients in major class actions and False Claims Act cases.

Prof. Memberships: American Bar Association- Litigation Section; Kansas Bar Association; Wichita Bar Association; Kansas Association of Defense Counsel.

AYERS, Gary

Foulston Siefkin LLP, Wichita
316.291.9530

gayers@foulston.com

Recommended in Litigation: General Commercial

Practice Areas: Commercial and complex litigation, healthcare, and intellectual property. Mr Ayers has represented clients in state and federal lawsuits involving a wide variety of contract disputes, government investigations (Medicare, Medicaid and Department of Defense), white-collar crime, trade secrets, restrictive covenants, trademark and trade dress, and the corporate practice of medicine. In addition, he has represented clients in the dissolution of their marital estates, which most often involve a variety of valuation issues.

Prof. Memberships: Kansas and American Bar Associations, Health Law Sections; Kansas Association of Hospital Attorneys; American Association of Health Lawyers; Kansas Bar Foundation, Fellow.

BYERS, Boyd

Foulston Siefkin LLP, Wichita
316.291.9716

bbyers@foulston.com

Recommended in Labor & Employment

Practice Areas: Employment and Labor. Mr Byers represents clients in all aspects of employment relations. He provides preventive consultation and is experienced in helping employers implement personnel policies and comply with federal, state, and local employment laws. He prepares and reviews for legal compliance employee handbooks, policy manuals, government contractor affirmative action plans, employment contracts, and severance agreements. Mr Byers handles litigation before federal and state courts and administrative agencies.

Prof. Memberships: Kansas Bar Association, Employment Law Section; American & Wichita Bar Associations; Journal of the Kansas Bar Association, Board of Editors; Defense Research Institute; Kansas Association of Defense Counsel.

CUPPS, Terry

Foulston Siefkin LLP, Wichita
316.291.9504

tcupps@foulston.com

Recommended in Corporate/M&A

Practice Areas: Creditors' rights/bankruptcy, real estate, banking and financial services, general business, and commercial and complex litigation. Mr Cupps has extensive and varied experience representing creditors in bankruptcies, out-of-court workouts of problem credits, receiverships and foreclosures. Mr Cupps also represents clients in the acquisition and sale of assets of troubled companies in bankruptcies and receiverships. Mr Cupps has substantial experience in representing trustees in the administration and enforcement of defaulted industrial revenue bonds and represents lenders in documenting secured loan transactions.

Prof. Memberships: American, Kansas, and Wichita Bar Associations; American Bankruptcy Institute; Wichita Bankruptcy Council; Topeka Area Bankruptcy Council.

EFFLANDT, Charles

Foulston Siefkin LLP, Wichita
316.291.9551

cefflandt@foulston.com

Recommended in Litigation: General Commercial

Practice Areas: Environmental law. Mr Efflandt is the firm's Environmental and Natural Resources Practice Group Leader. His practice encompasses environmental and toxic tort litigation, environmental regulatory enforcement and compliance matters and environmental issues related to business acquisitions and property transactions. Mr Efflandt represents corporations, small and medium-sized businesses, lenders and trusts, and individuals.

Prof. Memberships: American Bar Association, Member of Section of Environment, Energy and Resources; Kansas Bar Association; Wichita Bar Association, Fee Disputes Committee; American College of Environmental Lawyers, Charter Fellow and a Founding Regent; Kansas Association of Defense Counsel; Defense Research Institute.

FOCHT, Jack

Foulston Siefkin LLP, Wichita
316.291.9519

jfocht@foulston.com

Recommended in Litigation: General Commercial

Practice Areas: Commercial and complex litigation, health law, mediation/dispute resolution, white-collar crime/professional responsibility, and employment and labor. Mr Focht has more than 40 years of experience as an attorney. His practice has ranged from high profile criminal cases to complex civil litigation. Mr Focht has directed the defense of numerous individuals and companies targeted for investigation by agencies of the state and federal government.

Prof. Memberships: American Bar Foundation, Fellow; Wichita Bar Association, President; Kansas Bar Association, President 1989-90; American College of Trial Lawyers, Fellow; National Association of Criminal Defense Attorneys.

Leaders in Kansas

FOWLER, Jay

Foulston Siefkin LLP, Wichita
316.291.9541

jfowler@foulston.com

Recommended in Litigation: General Commercial

Practice Areas: Commercial and complex litigation, professional malpractice, insurance defense, and products liability. Mr Fowler's trial practice emphasizes trial of lawsuits involving commercial relationships, professional malpractice and tort defense. He frequently handles complex commercial lawsuits, intellectual property and employment disputes. He has tried high-exposure professional negligence cases and has built an extensive and respected civil litigation practice in state and federal court. He has taken in excess of 185 jury cases to verdict.

Prof. Memberships: American College of Trial Lawyers, Fellow; Kansas Bar Foundation, Fellow; American, Kansas and Wichita Bar Associations; Defense Research Institute; Kansas Association of Defense Counsel.

HANISCH, Douglas

Foulston Siefkin LLP, Wichita
316.291.9748

dhanisch@foulston.com

Recommended in Labor & Employment

Practice Areas: Employee benefits and ERISA. Mr Hanisch advises a diverse and broad spectrum of clients regarding their employee benefit plans and practices. Areas of emphasis include retirement plans, group insurance plans, flexible benefits and cafeteria plans and nonqualified deferred compensation arrangements.

Prof. Memberships: American, Iowa, Kansas and Wichita Bar Associations.

HESSE, Karl

Foulston Siefkin LLP, Wichita
316.291.97554

khesse@foulston.com

Recommended in Real Estate

Practice Areas: Real estate, general business, church and school law, and adoption/probate law. He advises both not-for-profit and for-profit businesses including large and small companies, charitable and religious entities. As general counsel to the Catholic Diocese of Wichita, its schools, churches, and related projects, Mr Hesse advises in the areas of non-profit status, employment law, real estate, constitutional and contract law. One of the most rewarding areas of Mr Hesse's practice is in the area of adoption, including new-born adoption, and stepparent adoption.

Prof. Memberships: American, Kansas and Wichita Bar Associations; National Diocesan Attorneys Association.

NOLAN, Andrew

Foulston Siefkin LLP, Wichita
316.291.9542

anolan@foulston.com

Recommended in Real Estate

Practice Areas: Taxation, real estate, mergers and acquisitions, and general business. Mr Nolan assists investors and developers with a wide range of commercial real estate matters, including forward and reverse like kind exchanges, sales and acquisitions, titles and survey review, leasing, lending, and financing. Mr. Nolan also assists business entities (including corporations, LLCs, and partnerships) and their principals in entity formation, business and tax planning, restructuring, and mergers and acquisitions.

Prof. Memberships: American Bar Association, Tax Section; Kansas Bar Association, Tax Law Section, Executive Committee; Leadership Wichita, Wichita Area Chamber of Commerce.

OLIVER, James

Foulston Siefkin LLP, Wichita
913.498.2100

joliver@foulston.com

Recommended in Litigation: General Commercial

Practice Areas: Commercial and complex litigation, appellate law, securities, antitrust, franchise, general business, and administrative/regulatory. Mr Oliver's practice includes trial and appeal of complex business litigation. Mr Oliver's knowledge and experience includes a number of registered securities offerings, franchise offerings, mergers and acquisitions, and debt financings. Mr Oliver is the leader of the firm's regulatory and administrative, and appellate practice teams.

Prof. Memberships: American Bar Association, Antitrust and Business Law Sections; Kansas Bar Association, Committee on Lawyer Specialization; Wichita Bar Association, past President, Outstanding Service Award (1991); Topeka Bar Association; Johnson County Bar Association; Association of Professional Responsibility Lawyers, past Chairman.

RECTOR, Jay

Foulston Siefkin LLP, Wichita
316.291.9722

jrector@foulston.com

Recommended in Labor & Employment

Practice Areas: Employment and labor, employee benefits, and OSHA. Mr Rector is the practice group leader for the firm's Employment and Labor Group. Mr Rector represents clients in a wide variety of employment, labor and ERISA benefit matters. He has a broad base of experience in labor-management relations and in advising employers in specialized and general employment and benefit matters and in representing employers in labor arbitrations, OSHA investigations, wage and hour disputes and state and federal claims.

Prof. Memberships: American Bar Association Section of Labor and Employment Law; Employment Law Section of the Kansas Bar Association; Wichita Bar Association.

Leaders in Kansas

SORENSEN, Harvey

Foulston Siefkin LLP, Wichita
316.291.9774

hsorensen@foulston.com

Recommended in Corporate/ M&A

Practice Areas: Taxation, estate planning, mergers and acquisitions, general business, private equity, venture capital, and family business enterprise. Mr Sorensen's practice focuses on mergers and acquisitions, private equity transactions and venture capital investments, income tax planning and inter-generational tax planning. His practice includes advising family-owned businesses through the life cycle of the business and the family.

Prof. Memberships: American College of Tax Counsel, Fellow; American Bar Association, Member, Tax Section, Agriculture Committee on Business Cooperatives, Chair; Kansas Bar Association, Member, Tax Section; Wichita Bar Association; Lex Mundi, Inc., State and Local Tax Committee, past Chair; World Services Group, past Chairman.

STANLEY, Douglas

Foulston Siefkin LLP, Wichita
316.291.9502

dstanley@foulston.com

Recommended in Labor & Employment

Practice Areas: Employment and labor. Mr Stanley is the firm's Managing Partner. He has served as chief negotiator of numerous collective bargaining agreements and advised employers in union attempts to organize groups of employees. Mr Stanley also has extensive experience in responding to unfair labor practice charges, wage and hour disputes, and employment discrimination charges before state and federal administrative agencies. Mr Stanley has tried numerous employment arbitrations in both union and non-union settings.

Prof. Memberships: The College of Labor & Employment Lawyers, Fellow; American, Kansas and Wichita Bar Associations; Employment Law Section of the Kansas Bar Association, past President.

STOUT, Mikel

Foulston Siefkin LLP, Wichita
316.291.9516

mstout@foulston.com

Recommended in Litigation

Practice Areas: Commercial litigation, environmental law, employment and labor, and mediation/dispute resolution. Mr Stout handles employment and complex commercial cases. He specializes in high-exposure litigation with an emphasis on trial practice. He is one of the most well-known trial lawyers in Kansas and has tried many of the region's high profile employment, environmental and commercial cases. His practice includes consultation on litigation problem solving and alternative dispute resolution.

Prof. Memberships: American College of Trial Lawyers, President, Fellow and Board of Regents; Kansas Bar Foundation; American, Kansas and Wichita Bar Associations; Kansas Association of Defense Counsel, William Kahrs Lifetime Achievement Award.

TRENKLE, William

Foulston Siefkin LLP, Wichita
913.498.2100

btrenkle@foulston.com

Recommended in Corporate/ M&A

Practice Areas: Corporate, general business, taxation, banking and financial services, estate planning and probate, and health law. Mr Trenkle practices as a general business lawyer with an emphasis in taxation. Businesses he represents range from large agri-business enterprises to a healthcare facility developer. This representation includes commercial transactions, entity formation, tax planning and estate planning. He is a frequent speaker on taxation, estate planning and business topics.

Prof. Memberships: American Bar Association; Southwest Kansas and Johnson County Bar Associations; Kansas Bar Association, Tax Section - Executive Committee and past President, Corporation and Banking Section - past President.

VOTH BLANKENSHIP, Patricia

Foulston Siefkin LLP, Wichita
316.291.9767

pvoth@foulston.com

Recommended in Real Estate

Practice Areas: Real estate, general business and agribusiness. Ms Voth Blankenship assists clients with commercial, agricultural and residential real estate matters, focusing and limiting her practice to real estate law. Representative areas of her real estate practice include: sales and acquisitions, development, lending and financing, Section 1031 tax-deferred exchanges, leasing, owners' associations and covenants, and title and survey review.

Prof. Memberships: American Bar Association, Real Property Section and Business Section Member; Kansas Bar Association, Real Estate Title Standards Committee, and Real Estate Section Member; Wichita Bar Association, Real Estate Committee, Chair; Wichita Women Attorneys Association.

WARTA, Darrell

Foulston Siefkin LLP, Wichita
316.291.9514

d warta@foulston.com

Recommended in Litigation

Practice Areas: Commercial and complex litigation, professional malpractice, products liability, and mediation/dispute resolution. Mr Warta has spent over 35 years successfully trying civil lawsuits in Wichita and throughout the state of Kansas. Mr Warta is lead trial counsel specializing in defending high exposure personal injury, product liability and professional liability jury trials.

Prof. Memberships: American College of Trial Lawyers, Fellow; Federation of Defense and Corporate Counsel; Kansas Association of Defense Counsel; American, Kansas and Wichita Bar Associations.

Leaders in Kansas

WOOD, William

Foulston Siefkin LLP, Wichita
316.291.9772

bwood@foulston.com

Recommended in Corporate/ M&A and Real Estate

Practice Areas: Mergers and acquisitions, securities, real estate, franchise, banking and financial services, private equity, venture capital, and general business. Mr Wood is the leader of the firm's General Business Practice Group and represents public and private companies in mergers and acquisitions, creation and termination of business entities, business entity ownership issues, securities transactions, real estate transactions, franchising, private equity transactions and venture capital investments, financing, contract negotiations and preparation, and general business matters.

Prof. Memberships: American, Kansas and Wichita Bar Associations; past President and Member of Executive Committee, Kansas Bar Association Corporate Banking and Business Law Section.

WRIGHT, Wyatt

Foulston Siefkin LLP, Wichita
913.253.2152

wwright@foulston.com

Recommended in Labor & Employment

Practice Areas: Employment and labor, education/public entity, and product liability. Wyatt Wright's practice includes civil rights litigation, wrongful discharge and retaliatory discharge, and constitutional claims involving public entity employers. He defends employers involving claims of harassment and sex, age, disability and race discrimination. He works with employers in dealing with employment and employee discipline issues and has represented management in negotiating severance agreements with employees. He also practices in the area of products liability and has defended companies in drug and medical device litigation.

Prof. Memberships: American, Kansas and Wichita Bar Associations; Defense Research Institute; Kansas Association of Defense Counsel.

FOULSTON SIEFKIN LLP

The Firm

Managing Partner: Douglas L Stanley
 Number of partners: 56
 Number of other attorneys: 26

FIRM OVERVIEW: Foulston Siefkin LLP is the largest, and one of the oldest law firms in Kansas, tracing its origins to 1919. Today the firm has over 80 attorneys, with offices in Wichita, the state's largest city, Topeka, the state's capital, and Overland Park, the heart of commerce in the Kansas City area. Foulston Siefkin is the only Kansas member of Lex Mundi, the world's most prestigious international organization of independent law firms.

MAIN AREAS OF PRACTICE:

Administrative & Regulatory: Team members represent telecommunications companies, and gas and electric utilities, with special emphasis on rate cases and other proceedings before the Kansas Corporation Commission.

Appellate: Foulston Siefkin attorneys have an established reputation for incisive legal writing and determined advocacy. The firm's attorneys have been counsel of record in far more reported federal and state cases in Kansas than any other firm. The appellate attorney team is experienced in complex cases and knows how to work with teams of corporate counsel and co-counsel to coordinate strategy, work allocation, and quality control.

Banking, Financial Services & Bankruptcy: Foulston Siefkin has extensive experience representing lenders, financial institutions, and other creditors in lending transactions, disputes, securities issues, loan enforcement, creditors' rights litigation, bankruptcy and bankruptcy litigation. Clients range from some of the largest financial institutions and lenders in the state to smaller community banks.

Commercial & Complex Litigation: The firm handles every variety of commercial litigation from the simple contract dispute to complex litigation, including class action, qui tam and white-collar criminal defense cases. The Litigation Group includes five members of the American College of Trial Lawyers.

Construction: Attorneys assist construction industry clients with a wide range of construction projects, from conception through completion and any dispute resolution. One attorney is a graduate architect and brings unique expertise and understanding to the problems facing the construction industry.

US OFFICES

KANSAS

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Topeka, KS 66603
Tel: 785 233 3600 **Fax:** 785 233 1610

Employment, Labor & Workers Compensation: Employment and Labor Law is one of the firm's core practice areas, with 26 attorneys that advise and represent employers in the full range of issues arising from the employer/employee relationship. The team includes a past President of the Kansas Bar Association Employment Law Section and the co-editors of the Kansas Employment Law Letter, the largest circulation employment law newsletter in Kansas.

Energy: Throughout its history, Foulston Siefkin has handled the full spectrum of legal matters relating to purchase and sales, exploration, production, marketing, transportation, financing and regulation of energy and natural resources. Clients range from individual land and mineral owners, to independent oil and gas operators, both large and small, to some of the world's largest major integrated oil and gas companies.

Environmental & Water Rights: Foulston Siefkin has substantial experience in all areas of environmental law, related toxic tort litigation, regulatory and transactional areas, and water rights issues in Kansas. As important as the scope of its substantive expertise is its attorneys' practical experience and the relationships they have built with regulators, environmental consultants and other counsel on local, state, regional and national levels.

Franchise: The firm has represented local, regional and national franchisors, franchisees and franchise associations in the full range of franchise law issues. Clients have included some of the best known names in the franchise business.

FOULSTON SIEFKIN LLP

General Business: The firm's experience in representing a diverse range of business clients, ranging from industry leading companies, to private equity firms, to sole proprietors, in local, state, regional, national, and international transactions provides a wide ranging perspective allowing the business attorneys to find creative and resourceful solutions to business issues.

Health Law: The firm's Health Law Practice Group guides healthcare providers through the increasingly complex maze of federal and state regulations, and its relationship with the other practice groups, including taxation, general business, employment, and commercial litigation, enhances the team's ability to provide a complete solution to healthcare providers' legal requirements.

Insurance Defense: Foulston Siefkin's insurance defense attorneys have decades of experience and one of the most active trial practices in the region, defending medical malpractice actions, product liability and personal injury claims.

Mergers & Acquisitions: The firm's depth and experience in the structuring, financing and successful completion of acquisitions, divestitures, joint ventures, and other business transactions rivals that of any law firm in the region.

Real Estate: Foulston Siefkin's real estate attorneys provide prompt and competent legal services on all types of real estate transactions, from the most complex to the straight-forward. The firm's attorneys have extensive experience working on matters involving real estate located in all areas of Kansas, in the Midwest, and throughout the United States. Real estate clients include developers, investors, lenders, borrowers, sellers, purchasers, landlords, tenants, landowners, business and entrepreneurs.

Taxation & Employee Benefits: The team assists individuals and businesses alike by helping to interpret, apply, and utilize the complicated rules of ERISA, the Internal Revenue Code, and applicable state laws. Foulston Siefkin's taxation services include representation before the IRS, Kansas Department of Revenue and other taxing authorities and tax agencies, including all matters of tax litigation. Seven team attorneys hold an LLM in taxation.

CLIENTS: The firm represents a broad range of clients, including major financial institutions, corporations, public utilities, insurance companies, healthcare providers, manufacturers, franchisors and franchisees, agricultural and natural resource producers and processors, professional entities, construction companies and contractors, and service providers. Clients include: AVIVA, Bank of America, N.A, Big Dog Motorcycles, L.L.C., The Boeing Company, Bombardier Aerospace Learjet, Capitol Federal Financial, Cargill Meat Solutions Corporation, Catholic Diocese of Wichita, Cessna Aircraft Company, The Coleman Company, Inc., Commerce Bank, Cox Communications, Delta Dental Plan of Kansas, Inc., Dondlinger & Sons Construction Co., Envision, Inc., Fox & Hound Restaurant Group, Galichia Medical Group, P.A., Hays Medical Center, Inc., ICM, Inc., Integra Technologies LLC, Invista, KCAMP, Koch Industries, Inc., Neuterra Healthcare, Newman University, Schaefer Johnson Cox Frey Architecture, Shelter Insurance Companies, Spirit AeroSystems, Inc., Stormont-Vail Healthcare, Inc., TECT Aerospace, Waterwalk LLP, Wichita Area Chamber of Commerce, Wichita Clinic, P.A., Value Place, LLC, and Via Christi Health System.